# **Meetings & Events Agreement**

(hereinafter referred to as "Agreement")

#### between

#### **Madonna University**

Elele Road Elele Nigeria

(hereinafter referred to as "Contracting Partner")



#### and

**Austrian Airlines AG** 

Head Office Park 2 PO Box 100 A-1300 Vienna Airport Austria

(hereinafter referred to as "Austrian" or "OS")



#### **Brussels Airlines**

Registerd Offices: Jaargetijdenlaan 100-102/B30 Av. des Saisons - 1050 Brussel, Bruxelles Principal place of business: b.house - Commercial Brussels

Airport, Airport bld 26 box0a.7 Ringbaan, B-1831 Diegem, Belgium

(hereinafter referred to as "Brussels Airlines" or "SN")



## **Eurowings GmbH**

Großenbaumer Weg 6 D-40472 Düsseldorf

Germany

(hereinafter referred to as "Eurowings" or "EW")



#### Deutsche Lufthansa AG

Linnicher Straße 48 D-50933 Köln Germany

(hereinafter referred to as "Lufthansa" or "LH")



### Swiss International Air Lines Ltd.

Malzgasse 15 CH-4052 Basel Switzerland

(hereinafter referred to as "SWISS" or "LX")

(The Contracting Party and/or EW, LH, LX, OS, SN, hereinafter referred to together as the "Parties")

#### **Preamble**

The Parties agree to enter into this Agreement which provides for the Contracting Party agreeing to make use of EW, LH, LX, OS, SN (herein referred as Lufthansa Group Airlines) transportation services for eligible travelers and Lufthansa Group Partners providing discounted airfares and conditions to these eligible travelers.

## 1. Subject of the Agreement

The Contracting Party hereby designates EW, LH, LX, OS, SN as their Preferred Airline Partners (as defined in Attachment A, Paragraph 1) for Eligible Travelers (as defined in Attachment A, Paragraph 2).

The Lufthansa Group Partners will provide Discounted Airfares and Conditions (as defined in Attachment A, Paragraph 3) to these Eligible Travelers for the Purpose of Travel.

The Contracting Party will inform Eligible Travelers that the Lufthansa Group Airlines are the designated Preferred Airline Partners for the Purpose of Travel and will promote the Discounted Airfares and Conditions offer and Booking Process (as defined in Attachment A, Paragraph 4) in all adequate media and communication channels amongst these travelers.

#### 2. Duration of the Agreement

This Agreement starts with its signing and ends automatically on the last day of the Valid Travel Period as defined in Attachment A, Paragraph 3.

Any Party may terminate this Agreement for convenience and without cause by providing a minimum of thirty (30) days prior written notice to the other Parties.

Any notice of termination as permitted herein from any Lufthansa Group Partner will terminate this Agreement as to that Lufthansa Group Partner only and will not terminate, or otherwise affect the validity of this Agreement with respect to the other Lufthansa Group Partners.

#### 3. Use of Trademarks, Service Marks and Logos

Lufthansa will provide the Contracting Party with a/the Lufthansa Group Partners' logo/s that may be used in all relevant information and / or advertising material for the Subject of this Agreement. Apart from that, Lufthansa reserves the right to refuse the use of the Lufthansa Group Partners trade marks or logos on public websites.

### 4. Changes

Discounts, fares, schedules, frequencies and policies, of the airlines stipulated in Attachment A §3 may be changed at any time and for any reason, in each case without notice or liability.

#### 5. Exclusion of Consequential Damages

EW, LH, LX, OS, SN shall not, to the extent legally permissible, be responsible to the Contracting Party for indirect, incidental or consequential damage of any nature including, without limitation, loss of profits or loss of use.

The liability of each Lufthansa Group Partner shall be several and not joint.

#### 6. Entire Agreement / General Conditions of Carriage

This Agreement, including all appendices constitutes the entire Agreement and understanding of the Parties on the subject matter hereof. Possible earlier agreements between the Parties, pertaining to the matter thereof, are superseded by this Agreement. This Agreement may be modified or amended only by further written Agreement signed by the Parties, without prejudice of article 4 hereof.

The provision of all transportation related to this Agreement is subject to the general conditions of carriage of Austrian, Brussels Airlines, Lufthansa, SWISS or the respective operating- or contractual carrier as per "Flight Application" in effect at the time a ticket is purchased. In the event of any conflict between the respective conditions of carriage and this Agreement, the conditions of carriage shall prevail.

The right of any Party to require strict performance and observance of any obligations hereunder shall not be affected in any way by any previous waiver, forbearance or course of dealing. Exercise by any Party of its right to terminate hereunder will in no way affect or impair its right to bring suit for any default or breach of this Agreement. No Party will assign this Agreement or any right or obligation hereunder without the prior written consent of the other Party. Any assignment in violation of this provision will be null and void.

No Party will be responsible for non-performance or delays in performance caused by actions beyond its control, such as, but not limited to, acts of God or by governmental authority, pandemics, strikes or labor disputes, weather, natural disasters, mechanical difficulties, embargo, shortage of goods, or any other cause beyond the reasonable control of that Party.

In the event that one or more of the provisions of this Agreement shall be determined to be invalid, unenforceable or illegal, such invalidity, unenforceability or illegality shall not affect any other provision of this Agreement.

The construction, validity and performance of this Agreement shall be governed by the respective contracting Lufthansa Group Partner's place of registration without the conflict-of-laws principles and the Parties hereby submit to the exclusive jurisdiction of this.

#### 7. Confidentiality

The Contracting Party shall not disclose to any third party this Agreement or any terms or conditions of this Agreement without the prior written consent of the respective Lufthansa Group Partner, except for Eligible Passengers as defined in Attachment A of this contract and/or Customer's travel agency. Any breach of confidentiality will immediately render this Agreement null and void.

8. Signatures	
Madonna University	Contracting Lufthansa Group Partner
Place and Date:	Place and Date:
Name and Title of Authorized Signatory: Prof Emmanuel Paul Edeh Founder	Name and Title of Authorized Signatory: Zied Gueblaoui General Manager Nigeria and Equatorial Guinea
Place and Date:	Place and Date:
Name and Title of Authorized Signatory:	Name and Title of Authorized Signatory: Florence Nwabuike

Account Manager

## Attachment A

to the Discounted Airfares Agreement between Madonna University and EW, LH, LX, OS, SN.

#### 1. Preferred Airline Partner:

The Contracting Party designates the above mentioned carriers as the Official Airline for the Purpose of Travel (as defined in Paragraph 2). In this respect, the Contracting Partner commits to actively and prominently communicate this offer to Eligible Passengers (as defined in Paragraph 2) in all suitable media.

## 2. Eligibility and Purpose of Travel:

Eligible Passengers are participants, visitors, exhibitors, invited guests as well as employees of the Contracting partner and their travel companions with the Purpose of Travel to attend the below-mentioned event:

We expect a minimum of 30 participants per event.

Event Name: Madonna University Silver Jubilee Conference 2024

Event Location: Elele River State, Nigeria

Event Dates: from 17/Mar/2024 to 24/Mar/2024

#### 3. Discounted Airfares and Conditions:

Valid Origins: Worldwide\*\*
Valid Destinations: All (NG)

Valid Sales Period: From dd/mmm/yyyy\* to 24/Mar/2024 Valid Travel Period: From 10/Mar/2024 to 31/Mar/2024

For the following travel and fare booking classes, the discounts to the Base Public Fare are shown below and are subject to the availability of these booking classes. All taxes and fees are applicable with no discount permitted. Light and Business Saver Fares are excluded.

For Round Trip and One Way Fares (Westbound & Eastbound):

Booking Class	F	Α	J	С	D	Z	Р	
WB: Discount %	5	10	5	5	5	5	0	
EB: PoC CA	0	0	10	10	5	5	5	
EB: PoC US, MX/CAM	0	0	8	8	5	5	0	

Booking Class	G	E	N	Υ	В	М	U	Н	Q	V	W	S	Т	L	K
WB Discount %	5	5	0	5	5	10	10	10	5	5	5	5	5	5	5
EB: PoC CA	10	5	5	10	10	10	5	5	5	0	0	0	0	0	0
EB: PoC US, MX/CAM	8	5	0	8	8	8	5	5	5	0	0	0	0	0	0

Bookingclass LHG	AC	UA
F*	N/A	N/A
A*	N/A	N/A
G*	0	0
E*	Е	Α
N*	Α	R

<sup>\*</sup> After contract signature, maximum 360 days before departure

<sup>\*\*</sup> From the above application are excluded the following origins: Japan (JP)

For Round Trip and One Way Fares: Airline: EW (EW)

<b>Booking Class</b>	J	D
Discount %	3	3

Booking Class	Υ	В	М	Н	Q	W	S	G	K	L	T	N	E
Discount %	3	3	3	3	3	3	0	0	0	0	0	0	0

The conditions of the relevant Base Public Fare are also valid for tickets issued within the Agreement frame except for the conditions as shown below:

**ADVP:** As per Base Public Fare. Tickets must be issued according to the automated system-generated ticket-time-limit.

Minimum Stay: As per Base Public Fare

Flight Application: Conditions apply - please consider the notes stored in the fare conditions filed.

**Combinability:** Discounted MICE fares may be combined on a half round trip basis with other discounted MICE fares allowing round trip and circle trip combinations. A combination of discounted MICE fares with published tariffs is not permitted.

Provided combinations are with AC, EW, LX, LH, OS, SN and UA fares.

**Group Travel:** May not apply to ten (10) or more people traveling together on the same flight (i.e., group travel). Lufthansa and the participating carriers each offer a separate program to accommodate group travel, please contact your travel agent directly (or the operating carrier).

## 4. Booking Process

#### 4.1 Dedicated Travel Agencies:

The Discounted Airfares can be selected and automatically calculated via the computer reservations systems of the following travel agencies:

Agent Name	IATA Number	PCC Code	GDS Type
LH	59490270	LOSLH0100	Amadeus
LH	59490281	LOSLH0050	Amadeus
LH	59490491	PHCLH0100	Amadeus
LH	59491703	LOSLH0150	Amadeus
LH	59491795	ABVLH0100	Amadeus
Melstar Travels and Tours Ltd	59200901	4FX1	Sabre/ Abacus
Melstar Travels and Tours Ltd	59200901	ABVN823ME	Amadeus

**Important:** The Contracting Partner must ensure that the Ticketing Instructions in Attachment B are provided to the Travel Agencies and must specifically point out the necessity to enter the correct Tourcode on all tickets issued for the Purpose of Travel.

#### **4.2 Dedicated Online Booking Platform:**

On request we provide a special booking link on Lufthansa.com for the event attendees to book their discounted flights.

Due to technical reasons reservations of discounted partner airline flights on lufthansa.com might be restricted. In addition, Eurowings (EW) flights shall be booked directly on <a href="https://www.eurowings.com">www.eurowings.com</a>.

## **Attachment B**

to the Discounted Airfares Agreement between Madonna University and EW, LH, LX, OS, SN.

## **Travel Agency Ticketing Instructions**

## **Eligibility and Purpose of Travel:**

Eligible Passengers are participants, visitors, exhibitors, invited guests as well as employees of the Contracting partner and their travel companions with the Purpose of Travel to attend the below-mentioned event:

We expect a minimum of 30 participants per event.

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Event Location: Elele River State, Nigeria

Event Dates: from 17/Mar/2024 to 24/Mar/2024

### **Discounted Airfares and Conditions:**

Valid Origins: Worldwide\*\*
Valid Destinations: All (NG)

Valid Sales Period: From dd/mmm/yyyy\* to 24/Mar/2024 Valid Travel Period: From 10/Mar/2024 to 31/Mar/2024

\* After contract signature, maximum 360 days before departure

For the following travel and fare booking classes, the discounts to the Base Public Fare are shown below and are subject to the availability of these booking classes. All taxes and fees are applicable with no discount permitted. Light and Business Saver Fares are excluded.

For Round Trip and One Way Fares (Westbound & Eastbound):

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Booking Class	F	Α	J	С	D	Z	Р	
WB: Discount %	5	10	5	5	5	5	0	
EB: PoC CA	0	0	10	10	5	5	5	
EB: PoC US, MX/CAM	0	0	8	8	5	5	0	

Booking Class	G	E	N	Υ	В	М	U	Н	Q	٧	W	S	Т	L	K
WB Discount %	5	5	0	5	5	10	10	10	5	5	5	5	5	5	5
EB: PoC CA	10	5	5	10	10	10	5	5	5	0	0	0	0	0	0
EB: PoC US, MX/CAM	8	5	0	8	8	8	5	5	5	0	0	0	0	0	0

Bookingclass LHG	AC	UA
F*	N/A	N/A
A*	N/A	N/A
G*	0	0
E*	Е	Α
N*	Α	R

For Round Trip and One Way Fares: Airline: EW (EW)

Booking Class	J	D
Discount %	3	3

Booking Class	Υ	В	M	Н	Q	W	S	G	K	L	T	N	E
Discount %	3	3	3	3	3	3	0	0	0	0	0	0	0

<sup>\*\*</sup> From the above application are excluded the following origins: Japan (JP)

The conditions of the relevant Base Public Fare are also valid for tickets issued within the Agreement frame except for the conditions as shown below:

**ADVP:** As per Base Public Fare. Tickets must be issued according to the automated system-generated ticket-time-limit.

Minimum Stay: As per Base Public Fare.

One Way fares: Applicable for OWs if filed in account code.

**Open Jaw:** Is permitted: for travel within Europe the open segment must be within the same country, for all other travel the open segment can be an international one.

Ticketstock: Common ticket stock guidelines apply.

Flight Application: Conditions apply - please consider the notes stored in the fare conditions filed.

**Combinability:** Discounted MICE fares may be combined on a half round trip basis with other discounted MICE fares allowing round trip and circle trip combinations. A combination of discounted MICE fares with published tariffs is not permitted.

Provided combinations are with AC, EW, LX, LH, OS, SN and UA fares.

**Group Travel:** May not apply to ten (10) or more people traveling together on the same flight (i.e., group travel). Lufthansa and the participating carriers each offer a separate program to accommodate group travel, please contact your travel agent directly (or the operating carrier).

If more than 9 individual PNRs are booked by one IATA on the same day on the same LH flight number please always include the following SSR element in the PNR/booking of Lufthansa flights in order to avoid conflicts with group bookings:

OTHSLH - MICE/MCNG12

This is not applicable for EW, LX, OS, SN and UA, AC.

For Sabre please use the following entry:

3OTHS/LH MICE/MCNG12

Fare Basis: As per Original Base Public Fare followed by the Ticket Designator /MC19

Tourcode: MCNG12 must be inserted in the box.

Note: Wrong or missing Tourcode will result in an Agent Debit Memo being raised to the full Base Public Fare level.

#### **Ticket Issuance:**

The Discounted Airfares and Conditions can be accessed by using the following entries:

AMADEUS: FQD AAABBB/R,U907599/ALH
APOLLO: \$DAAABBB‡LH-PRI-MTG99
GALILEO: FD AAABBB/LH-PRI-MTG99
SABRE: FQAAABBB-LH‡MTG99
WORLDSPAN: 4F AAABBBSR-LH/@@MTG99
TRAVELSKY: XS FSD AAABBB/LH/#C\*907599

Or for the following reservation systems the entry could be done without a specific airline request:

AMADEUS: FQD AAABBB/R,U907599
APOLLO: \$DAAABBB-PRI-MTG99
GALILEO: FD AAABBB-PRI-MTG99
SABRE: FQAAABBB20AUG‡MTG99

Whereby AAA = origin airport and BBB = destination airport.

Reservation can be auto-priced using the same discount codes:

AMADEUS: FXP/R,U907599 APOLLO: \$B-MTG99/:P

GALILEO: FQ-MTG99:P or FQ-MTG99:P/CLH

 SABRE:
 WPAC\*MTG99

 WORLDSPAN:
 4PFSR#/@@MTG99

 TRAVELSKY:
 QTE:/LH///#C\*907599

The discounts have been filed for Farelogix but with restricted use among Lufthansa Group Airlines. For more information please contact your Farelogix helpdesk.

The Tourcode MCNG12 will not be automatically included in the auto-pricing and must be entered manually in the tourcodebox. Please use this Tourcode when issuing all tickets for Eligible Passengers, even if non-Discounted Airfares are used as this will also be used for tracking the performance of this Agreement. Please note that a wrong or missing Tourcode or misuse of the Discounted Airfares and Conditions (e.g. ineligible travelers, invalid origins, destinations or travel period) will result in an Agent Debit Memo being raised to the Travel Agent for the difference between collected fare and the non-discounted Base Public Fare.

#### **Travel Agent Support:**

For questions regarding ticketing and pricing please contact your GDS helpdesk or your Lufthansa Group Serviceteam.

In case of questions regarding handling and servicing related to the content of this agreement, please send an eMail to the Lufthansa Mobility Team on lufthansa.mobility@dlh.de quoting the reference MCNG12.